

CANADA MORTGAGE AND HOUSING CORPORATION

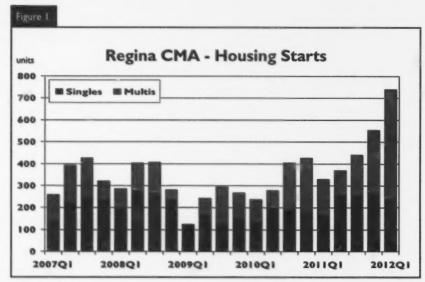
Date Released: Second Quarter 2012

#### **New Home Market**

# Housing starts up strongly in first quarter

Following a 26 per cent increase in 2011, housing starts in the Regina Census Metropolitan Area (CMA) are on pace for another strong gain in 2012. Local builders initiated 740 housing units from January to March, 124 per cent higher than the pace set in the first quarter of 2011. This

represents the strongest first-quarter performance for Regina housing starts since 1982 when 749 units were initiated. The gain can be attributed to increases in both the single-detached and multi-family sectors. As was the case throughout 2011, builders continue to respond to heightened new home demand in response to robust job growth, wage gains, and a continued inflow of new migrants.



Source: CMHC

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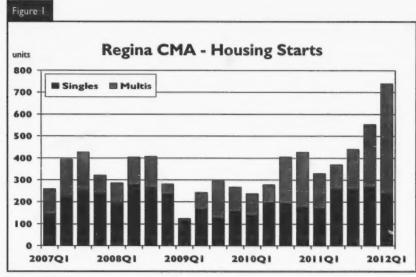
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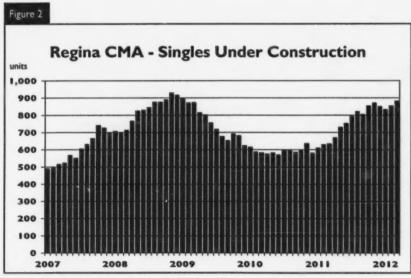
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Source: CMHC

During the first quarter of 2012. Regina's builders poured foundations for 240 single-detached units, an increase of 41 per cent over the 170 units reported one year earlier. For each month thus far in 2012, singledetached starts outperformed the previous year. The largest year-overyear gain occurred in March, with single-detached starts up 59 per cent from the corresponding month in 2011. Among areas comprising the Regina CMA, the Northwest recorded the strongest gain in single-detached construction to-date, up 93 per cent from the first three months of 2011.

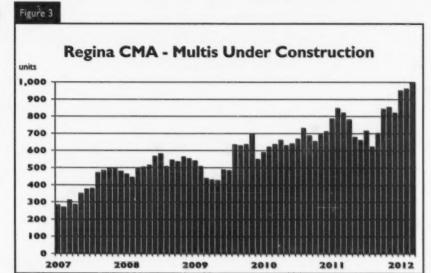
The inventory of complete and unabsorbed single-detached units in Regina remained elevated by historical standards in the first quarter. At 66 units in March, single-detached inventories were 69 per cent higher than the previous year. With inventory levels among the highest since the spring of 2002, builders will be cautious expanding production in the coming months. Completions in the first quarter of the year matched absorptions, maintaining elevated inventories. To the end of March, there

were 207 completions, up 77 per cent from the first quarter of 2011. By comparison, 207 single-detached units were absorbed in the first three months of the year, up 78 per cent from a year earlier.

The average absorbed price for single-detached homes in the first quarter stood at \$446,533, down nine per cent from January to March

of last year. Much of the moderation is due to compositional effects, as a lower proportion of homes to the end of March 2012 were absorbed at prices above \$450,000 compared with the first quarter of 2011. Readers are also cautioned that absorbed prices in many cases represent the price negotiated prior to the start of construction. By comparison, contractor selling prices reported by Statistics Canada's New House Price Index (NHPI) increased in Regina on a year-over-year basis by 5.6 per cent in the first few months of 2012.

In the first quarter of 2012, multi-family starts, which include semi-detached, row, and apartment units, continued the elevated pace witnessed in 2011. Multi-family builders started 500 units from January through March, more than triple the 160 units initiated in the first quarter of 2011. Strong year-over-year gains were reported in each month from January to March. To the end of March, semi-detached starts reported the strongest year-over-year gain, up more than eight-fold. At only 34 units, however, semi-detached homes



Source: CMHC

comprised only seven per cent of first quarter multi-family starts. Row starts after one quarter reached 54 units, up from eight units one year earlier. Apartment starts represented the majority of multi-family starts, totalling 412 units to the end of March, 178 per cent higher than the previous year.

While single-detached inventories remained elevated in the first quarter, the number of complete and unabsorbed multi-family units showed year-over-year reductions. With an average of 41 units in the first quarter, the inventory of completed and unabsorbed units was 42 per cent lower than the same time last year. It should be noted, however, that the number of multi-family units in inventory increased throughout the quarter, from a three-year low of 33 units in January to 52 units in March. With multi-family units under construction in March reaching a 29-year high of 997 units, expect inventories to rise further in the coming months.

#### **Resale Market**

# Sales of existing homes increase 20 per cent in first quarter

A combination of low mortgage rates and growth in full-time employment contributed to increased demand for existing home sales in Regina during the first three months of 2012. Following a modest reduction in the first quarter of 2011, residential MLS® sales increased by 20 per cent from January to March 2012 compared to the same period in 2011. At 921 sales through March, this represents the highest first-quarter total since 1981. All months recorded increases, with February reporting the strongest year-over-year gain of 25 per cent.

Active listings in the first quarter averaged 1,050 units, two per cent lower than the average number of homes for sale on the MLS® during lanuary to March of 2011. New listings in Regina increased by four per cent year-over-year in the first quarter. however, the stronger pace of sales negated gains in average inventory levels. The ratio of sales-to-active listings averaged 29 per cent in the first three months of 2012 compared with an average of 24 per cent in the same period in the previous year. Given the increase in demand relative to supply during the first quarter. most homes spent less time on the market than a year prior. Accordingly, the average listing period through the first three months of the year was 37 days, down from 42 days a year prior.

With homes selling relatively quickly, average sale prices continue to face upward pressure. The average MLS® residential price in Regina increased 5.9 per cent in the first quarter, reaching \$286,177. This follows a 7.5 per cent gain for all of 2011, when the resale price averaged \$277,473.

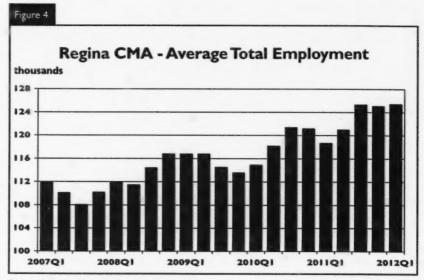
#### **Economy**

## Employment and wage growth continues in 2012

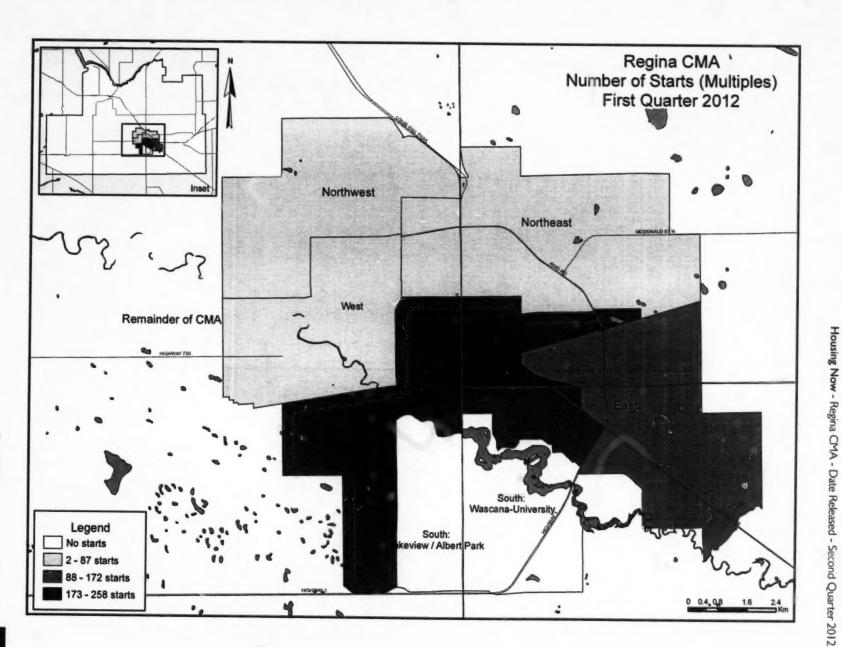
The Regina economy continued to expand in early 2012, exemplified by a decline in the unemployment rate and year-over-year job gains. The local unemployment rate during the first quarter of 2012 averaged 4.1 per cent, below the provincial average of 5.2 per cent and down from 5.8 per cent in the previous year. Meanwhile, total employment in the Regina CMA averaged 123,100 positions from January to March, a 5.4 per cent yearover-year gain representing 6,300 new jobs. As was the case in 2011, full-time employment dominated all job creation in Regina thus far. To the end of March, two-thirds of the jobs created were in full-time employment positions, while the balance was parttime gains. Given the compositional impact, growth in average weekly earnings continued following the strong increase last year. Hence, after a 6.6 per cent gain in 2011, average weekly earnings in the first three months of 2012 increased 5.7 per cent.

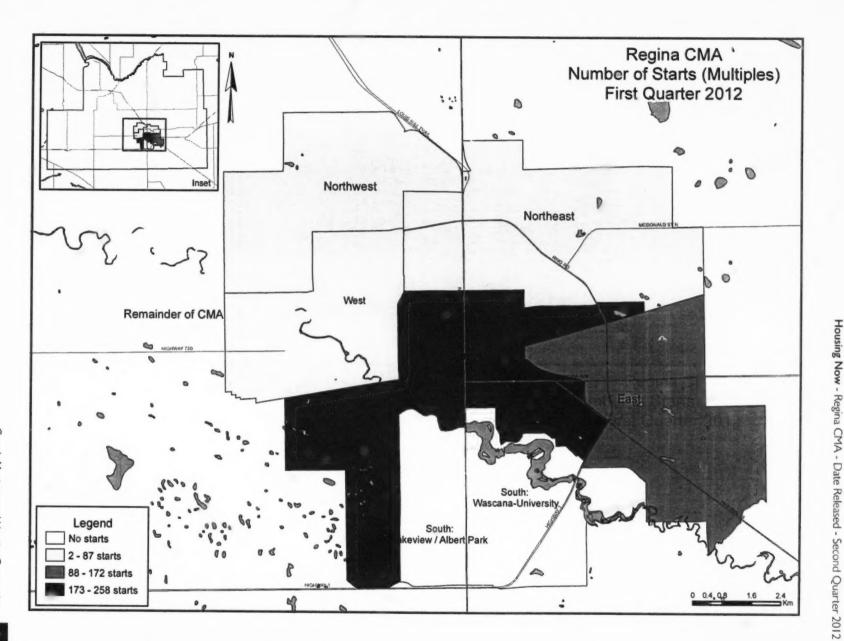
With a low unemployment rate, rising wages, and continued employment opportunities, net migration to the province remained elevated in the final months of 2011. Statistics Canada estimates for the fourth quarter of 2011 indicate that Saskatchewan

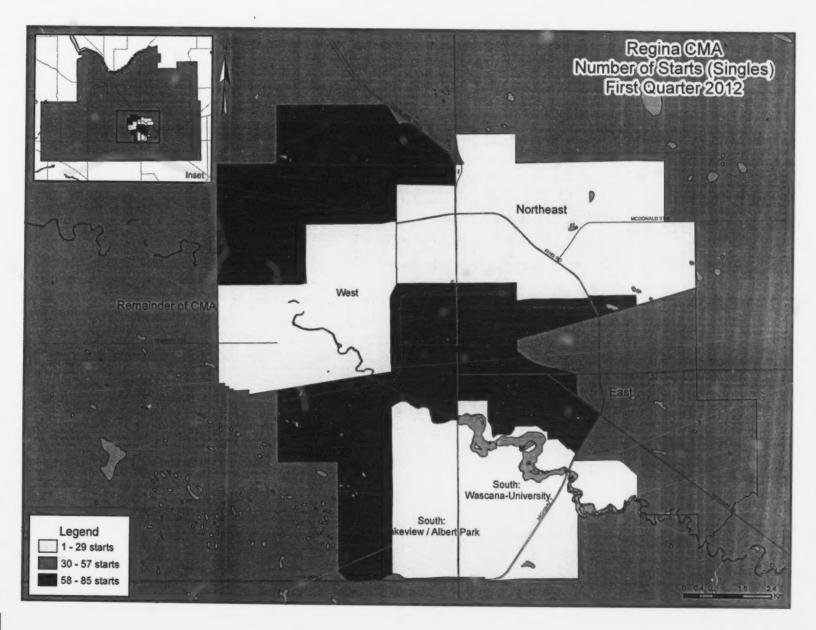
drew 3,048 net migrants from October to December, more than double the 1,271 migrants one year earlier. As was the case through the first nine months, the gain was attributed to increased migration from other countries. At 2,418 people, Saskatchewan witnessed a 64 per cent gain in international migration during the fourth quarter of 2011, up from 1,475 one year earlier. The province also experienced higher migration of non-permanent residents. as the addition of 629 people from October to December offset a loss of 413 during the same period in 2010. Inter-provincial migration stalled in the latter three months of 2011, as only one person was added on a net basis compared to 209 in 2010. For all of 2011, total net migration into Saskatchewan increased to a record 11,841 people, 30 per cent higher than the previous year. A 44 per cent gain in international migration and nonpermanent residents compensated for a 30 per cent reduction in interprovincial migrants.

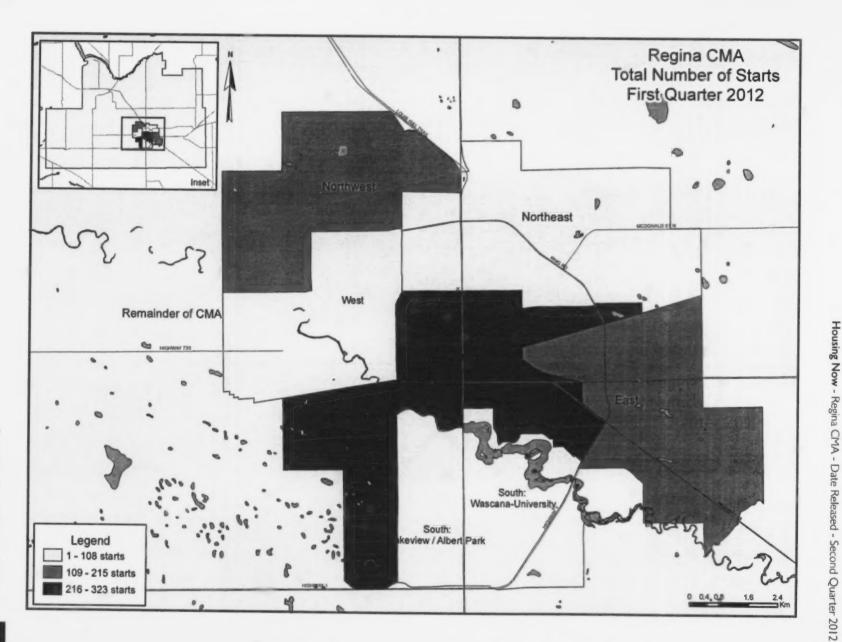


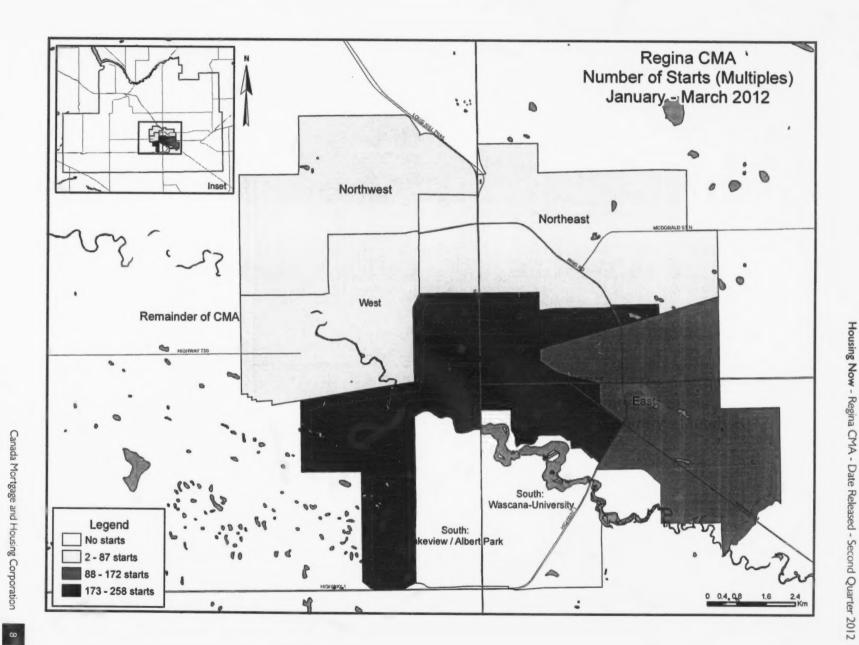
Source: Statistics Canada, Seasonally Adjusted

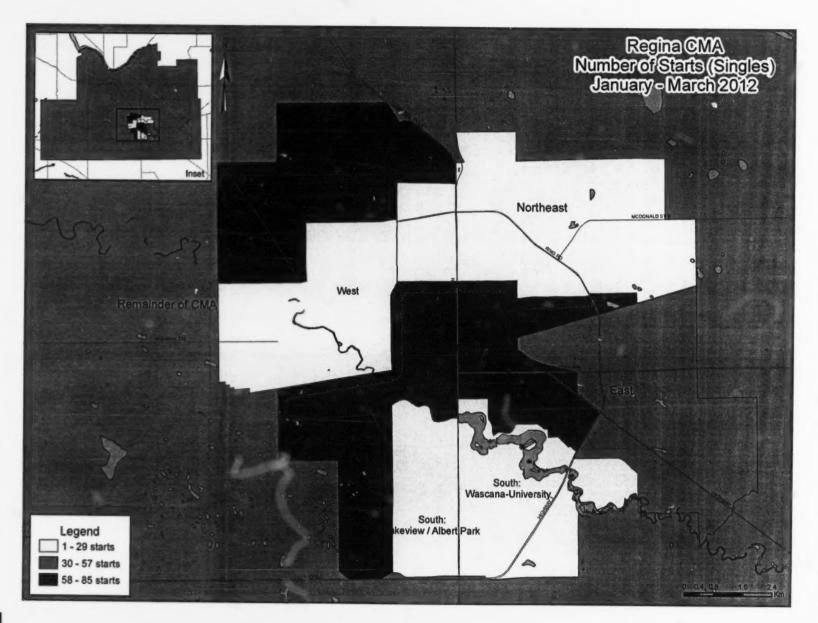












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### SYMBOLS

- n/a Not applicable
- Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

		Firs	t Quarte			and the same of			
			Owner	ship			Renta		
		Freehold		C	ondominium				T
	Single		ow, Apt.	Single	Row and Semi	Apc. & Other	Single Semi, and Row	Apt. & Other	Total*
STARTS	l B							demonstration of	
QI 2012	239	26	18	0	40	337	5	75	740
Q1 2011	169	2	0	1	10	104	0	44	330
% Change	41.4	100	10/20	-100 0		333 H	To be	70,5	1242
Year-to-date 2012	239	26	18	0	40	337	5	75	740
Year-to-date 2011	169	2	0	1	10	104	0	44	330
* Change	414	and a story	magninita po	1000	Samuel Service Control of	an Inches	on worth	mineral Older	1240
<b>UNDER CONSTRUCTIO</b>	N								
QI 2012	871	48	18	1	157	567	66	153	1,881
Q1 2011	631	12	0	3	128	437	51	194	1,456
* Change	98.0	and an about	a marinina pro	manufett.	121	1471	222/4	211	29.7
COMPLETIONS									
Q1 2012	195	8	0	3	5	208	27	86	532
Q1 2011	117	0	0	0	7	36	8	0	168
X Change	66.7	n/a	D/a	n/a	1-28.6	- 5		n/a	- Total
Year-to-date 2012	195	8	0	3	5	208	27	86	532
Year-to-date 2011	117	0	0	0	7	36	8	0	168
* Change	56.7	n/a	- tilki	man and the	28.5		odni som ne brook j	. segmentiki	el maringal.
<b>COMPLETED &amp; NOT AB</b>	SORBED								
Q1 2012	64	6	0	2	7	37	2	0	118
Q1 2011	38	1	0	1	7	57	0	0	104
% Change	58.4	CATON NATION TO SERVE JOHN	······································	100.0	0.0		n/a	illa	
ABSORBED									
Q1 2012	197	3	0	1	7	200	25	86	519
Q1 2011	116	2	0	0	7	48	6	0	179
% Change	69.8	50.0	n/a	n/a	0,0	300	T	n/a	189.9
Year-to-date 2012	197	3	0	1	7	200	25	86	519
Year-to-date 2011	116	2	0	0	7	48	6	0	179
% Chango	69,8	50.0	n/a	rva	0.0		A SHOP IN	91/a	189.9

		FI	rst Quart						
			Owner	-			Ren	tal	
		Freehold		C	ondominium				Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total
STARTS	,								N.
Central		normal de							
Q1 2012	64	26	18	0	15	197	3	0	323
Q1 2011	64	0	0	0	8	23	0	44	139
South Lakeview / Albe	rt Park			<b>T</b>			METERS.		
Q1 2012	2	0	0	0	0	0	0	0	2
Q1 2011	0	0	0	0	0	0	0	0	0
South: Wascana-Unive	rity				10	100	-		
QI 2012	1	0	0	0	0	0	0	0	1
Q1 2011	0	0	0	0	0	0	0	0	0
East									
Q1 2012	47	0	0	0	23	128	0	0	198
Q1 2011	26	0	0	0	0	53	0	0	79
Wast			SALES I			22			
Q1 2012	II.	0	0	0	2	0	0	0	3
Q1 2011	1	0	0	1	2	0	0	0	4
Northeast						1			
Q1 2012	3	0	0	0	0	0	2	0	5
QI 2011	4	2	0	0	0	0	0	0	6
Northwest									
Q1 2012	85	0	0	0	0	12	0	75	172
QI 2011	44	0	0	0	0	28	0	0	72
Remainder of the CMA									
QI 2012	33	0	0	0	0	0	0	0	33
Q1 2011	30	0	0	0	0	0	0	0	30
Regina CMA									
Q1 2012	239	26	18	0	40	337	5	75	740
Q1 2011	169	2	0	1	10	104	0	44	330

		1,11,34	Quarte	7					
			Owner				Rental		
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	Single		ow, Apt.	Single	Row and Semi	Other Set		opt. & . Other	
UNDER CONSTRU	CTION								inglingeringen of the
Central	and the second s		a amond district his				بدائي سرفار جس والمقادد	and a series of the series	ghamilan py
Q1 2012	228	44	18	0	114	260	20	78	762
Q1 2011	166	4	0	0	43	114	22	194	543
South-Lakevinw   Albe	ert Park			1					
Q1 2012	13	0	0	0	0	0	0	0	13
Q1 2011	6	0	0	0	0	34	0	0	40
South Wascana-Unive									
Q1 2012	2	0	0	0	0	0	0	0	2
Q1 2011	0	0	0	0	12	38	0	0	50
East									
Q1 2012	157	0	0	1	35	247	12	0	452
Q1 2011	112	0	0	2	41	223	0	0	378
West.									
Q1 2012	6	0	0	0	8	0	6	0	20
Q1 2011	7	0	0	- 1	24	0	0	0	32
Northeast				-	- '				
Q1 2012	16	4	0	0	0	0	28	0	48
Q1 2011	25	4	0	0	0	0	29	0	58
Northwest									
Q1 2012	237	0	0	0	0	60	0	75	372
Q1 2011	138	0	0	0	8	28	0	0	174
Remainder of the CMA						100			
Q1 2012	146	0	0	0	0	0	0	0	146
Q1 2011	177	4	0	0	0	0	0	0	181
Regina CM/A								100	1.000
QI 2012	871	48	18		157	567	66	153	1,881
Q1 2011	631	12	0	3	128	437	51	194	1,456

		rirst	Quarter						
	_		Ownersn				Rental		
	Fre	eehold		Co	ndominium				Total*
	Single		r, Apr. Other		Row and Semi	Apr. & Other		pt. & ther	
COMPLETIONS									o in agriculture of
Central								and the same of th	
Q1 2012	50	6	0	0	0	34	18	86	194
QI 2011	20	0	0	0	0	36	4	0	60
South: Lakoview   Albert Park		100	191						
Q1 2012	1	0	0	0	0	36	0	0	37
Q1 2011	5	0	0	0	0	0	0	0	5
South Wassing-University									
Q1 2012	1	0	0	0	0	0	0	0	1
Q1 2011	0	0	0	0	0	0	0	0	0
Esc	1 1223								
Q1 2012	44	0	0	3	0	122	0	0	169
Q1 2011	29	0	0	0	7	0	0	0	36
West	4		1000		`				
Q1 2012	5	0	0	0	5	0	2	0	12
Q1 2011	0	0	0	0	0	0	0	0	0
Northeart	4						-		10
Q1 2012	5	0	0	0	0	0	5	0	10
QI 2011	7	0	0	0	0	0	4	0	- 11
Northwest									- 40
Q1 2012	50	0	0	0	0	16	2	0	68
Q1 2011	20	0	0	0	0	0	0	0	20
Remainder of the CMA						-			24
Q1 2012	34	2	0	0	0	0	0	0	36
Q1 2011	36	0	0	0	0	0	0	0	36
Regina CMA						200	27	96	532
Q1 2012	195	8	0	3	5	208	27	86	168
QI 2011	117	0	0	0	7	36	8	U	100

	Table 1.1: Ho		Quarter		y Subma	rket			
			Ownershi	P					
	Fre	rehold		Cond	lominium		Rental		
	Single		Apt S			φε & Ser Other		pc & Cherry	Total*
COMPLETED & NOT	ABSORBED								
Central	The second secon								
Q1 2012	24	4	0	0	0	4	2	0	34
Q1 2011	9	0	0	0	0	o	0	0	9
South: Lakes ow / Alban								-	
Q1 2012	0	0	0	0	0	12	0	0	12
Q1 2011	0	0	0	0	0	0	0	0	0
South Wassens Univer	19/			The same					
Q1 2012	0	0	0	0	0	19	0	0	19
Q1 2011	0	0	0	0	0	0	0	0	19
(A)		2000				100	-	-CHARLES	
Q1 2012	21	0	0	2	6	2	0	0	31
Q1 2011	13	0	0	0	4	36	0	0	53
West			100	1000					-
Q1 2012	3	0	0	0	1	0	0	0	4
Q1 2011	0	0	0	1	0	0	0	0	1
Northeut								200	
Q1 2012	0	0	0	0	0	0	0	0	0
Q1 2011		0	0	0	0	0	0	0	1
Northwell					25				100
Q1 2012	15	0	0	0	0	0	0	0	15
Q1 2011	13	0	0	0	3	21	0	0	15 37
Remainder of the CHA									
Q1 2012	1	2	0	0	0	0	0	0	3
Q1 2011	2	1	0	0	0	0	0	0	3
Rogina CMA	1,000		THE STATE OF			E I			
Q1 2012	64	6	0	2	7	37	2	0	118
Q1 2011	38	1	0	1	7	57	0	0	104

gritinating, pro-standardization disciolarization and a	Table I.I H		tivity Su Quarter		by Subn	narket	and an extension of a condition of	Mariaka da Francisco	anhideanach
		FIFSC	Ownershi						
	F	reehold			ndominium		Rental		
	Single		w. Apr. Other	R	low and	Orbor Se		opt &	Total*
ABSORBED							Row		
(Acritical)	سداعه ويسوداه هوسفسين والإستان يتصلف ويتفاع	and the second	المرياد فاساله مع			Marie Contract Contract			
Q1 2012	55	2	0	0	0	31	16	86	190
Q1 2011	23	2	0	0	0	36	2	0	63
Q1 2012									
Q1 2011	5	0	0	0	0	24	0	0	25
SALE WALLELL WALL		0	O	0	0	0	0	0	5
Q1 2012		0	0	0	0	5	0	0	
QI 2011	0	0	0	0	0	0	0	0	0
Eur	C. STREET, SQUARE, SQU				0		0	0	0
Q1 2012	44	0	0	1	0	124	0	0	169
Q1 2011	31	0	0	0	7	6	0	0	44
West				- 100		DESCRIPTION OF THE PERSON OF T		E 100	
Q1 2012	3	0	0	0	7	0	2	0	12
Q1 2011	0	0	0	0	0	0	0	0	0
Murcha d									
Q1 2012 Q1 2011	5	0	0	0	0	0	5	0	10
	7	0	0	0	0	0	4	0	- 11
Q1 2012	40	0	0		0	14			
Q1 2011	48	0	0	0	0	16	0	0	66 21
Restaurable of the CHA	13	0	0	U	0	6	0	0	21
Q1 2012	35	1	0	0	0	0	0	0	26
QI 2011	35	0	0	0	0	0	0	0	36 35
Regiona COMA	CONTRACTOR OF THE PARTY OF THE							-	33
Q1 2012	197	3	0	1	7	200	25	86	519
QI 2011	116	2	0	0	7	48	6	0	179

	Table 1.2: I	History (	of Housing 2002 - 20		of Regina	CMA			interested to the second
			Owners	ship					
		Freehold			ondominium		Ren	tal	Total*
	Dogle		Row, Apc. & Other		Row and Semi	Apr. & Other	Single, Semi, and -Pome	Apc. & - Other !	
2011	954	38	0	- 1	134	349	49	169	1,694
% Change	36.3	**	n/a	-75.0	-5.0	30.2	-35.5	12.7	25.8
2010	700	8	0	4	141	268	76	150	1,347
% Change	24.1	-33.3	n/a	-20.0	54.9	42.6	n/a	114.3	44.8
2009	564	12	0	5	91	188	0	70	930
% Change	-41.9	20.0	n/a	-44.4	-2.2	-26.0	n/a	79.5	-32.4
2008	970	10	0	9	93	254	0	39	1,375
% Change	15.1	150.0	n/a	-55.0	-61.9	6.3	-100.0	-17.0	-1.6
2007	843	4	0	20	244	239	1	47	1,398
% Change	16.6	-33.3	n/a	-23.1	9.4	n/a	-83.3	100	41.8
2006	723	6	0	26	223	0	6	2	986
% Change	27.7	-25.0	-100.0	**	15.5	-100.0	0.0	-94.7	11.0
2005	566	8	1	6	193	70	6	38	888
% Change	4.6	94	n/a	-50.0	-38.9	-74.5	-86.0	100	-28.5
2004	593	2	0	12	316	274	43	2	1,242
% Change	17.2	n/a	-100.0	-20.0	88.1	40.5	**	n/a	39.7
2003	506	0	1	15	168	195	4	0	889
% Change	1.2	-100.0	-75.0	44	44	93.1	33.3	n/a	36.6
2002	500	2	4	4	37	101	3	0	651

	Table 2	: Starts	by Subr First (			Dwellii	ng Type	de anticología de la constitu	to produce the street of the second section of the section		
	Sin	0	Ser	***	Ro			Other		Total	
Submarket	21 2012	Q1/2011	Q1-2012	Q1 2011	QI 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Charge Charge
Central	65	64	28	0	33	8	197	67	323	139	132.4
South: Lakeview / Albert Park	2	0	0	0	0	0	0	0	2	0	n/a
South: Wascana-Univerity	1	0	0	0	0	0	0	0	1	0	n/a
East	47	26	2	0	21	0	128	53	198	79	150.6
West	1	2	2	2	0	0	0	0	3	4	-25.0
Northeast	3	4	2	2	0	0	0	0	5	6	-16.7
Northwest	85	44	0	0	0	0	87	28	172	72	138.9
Remainder of the CMA	33	30	0	0	0	0	0	0	33	30	10.0
Ne ma CEA	3.40	1970	34		24	1 - 7	454	148	7.40	110	

the state is a second or the state of the st	Table 2.1	: Start	s by Sub January			Dwelli	ng Type			ale di mana para gandana na	aharan menenga
	Single		Sen	ni	Row		Apt. & Other		Total		
Submarket	7012	7011	2012			2015	2012		1-176 - 2017	2011	and the
Central	65	64	28	0	33	8	197	67	323	139	132.4
South: Lakeview / Albert Park	2	0	0	0	0	0	0	0	2	0	n/a
South: Wascana-Univerity	1	0	0	0	0	0	0	0	1	0	n/a
East	47	26	2	0	21	0	128	53	198	79	150.6
West	1	2	2	2	0	0	0	0	3	4	-25.0
Northeast	3	4	2	2	0	0	0	0	5	6	-16.7
Northwest	85	44	0	0	0	0	87	28	172	72	138.9
Remainder of the CMA	33	30	0	0	0	0	0	0	33	30	10.0
Migan Co MA	240	170	114	- 4	154	1	412	148	784	371	1242

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2012 Apt. & Other Freehold and Freehold and Submarket Rental Rental Condominium Condominium Central 44 0 0 0 0 0 0 South: Lakeview / Albert Park South: Wascana-Univerity East West Northeast Northwest Remainder of the CMA 

Table 2.3	o: Starts by St	Janua	ry - March	ng Type ai n 2012	nd by Inte	nded Mari	æt				
		Ro	W		Apr. & Other						
Submarket	Freeho		Ren	rtal	Freeho		Rental				
	fare 26352	National (1887)	Now this e	a govern	(Y100 (2l0))2	Y010 Sing	Saio Silipo	0000000014-			
Central	33	8	0	0	197	23	0	44			
South: Lakeview / Albert Park	0	0	0	0	0	0	0	-			
South: Wascana-Univerity	0	0	0	0	0	0	0	0			
East	21	0	0	0	128	53	0	0			
West	0	0	0	0	0	0	0	0			
Northeast	0	0	0	0	0	0	0	0			
Northwest	0	0	0	0	12	28	75	0			
Remainder of the CMA	0	0	0	0	0	20	/3	0			
Regnia CMA		. 6	0	0	157	701	75	- 4			

Programme and the second secon	Table 2.4: Sta	First	Quarter	nd by inte 2012	nded Mar	ket			
Submarket	Freel	hold	Condor	ninium	Ren	tal	Total*		
	Q1=2012	(01) 2011	101002	Oranies	01/2012	0/2017	61-2017	QF20III	
Central	108	64	212	31	3	44			
South: Lakeview / Albert Park	2	0	0	0	0		323	139	
South: Wascana-Univerity	1	0	0		0	- 0	2		
East	47	26	151	53	0	9	- 1		
West	1		131	33	0	0	198	7	
Northeast	2	- 1	2	3	0	0	3	4	
Northwest	3		0	0	2	0	5		
Remainder of the CMA	85	44	12	28	75	0	172	72	
	33	30	0	0	0	0	33	30	
Negina Circa	181	1781	327	1152	- 80	- 44	740	W at	

	Table 2.5: Sta	arts by <b>S</b> u Janua	bmarket a ry - <b>M</b> arch	nd by Inte	ended Mar	ket		t dans prostoria	
Submarket	Freel	nold	Condo	minium	Ren	ntal	Total*		
- Contract	\$15 × 012	(0.201)	adjudent	2010/2011	Y010010192	1002016	7010-2012	oferio Marie	
Central	108	64	212	31	3	- 41			
South: Lakeview / Albert Park	2	0	0	0	0	77	323	139	
South: Wascana-Univerity	1	0	0	0	0	0	2	0	
East	47	26	151		0	0	- 1	0	
West	- "	40	131	53	0	0	198	79	
Northeast		-	2	3	0	0	3	4	
Contract to the second	3	6	0	0	2	0	5	6	
Northwest	85	44	12	28	75	0	172	73	
Remainder of the CMA	33	30	0	0	0	0	33	72	
Reym CMA	283	171	377	115	- 81	44	740	30	

Table 3: Completions by Submarket and by Dwelling Type First Quarter 2012 Single Apt. & Other Total Row Submarket Central South: Lakeview / Albert Park South: Wascana-Univerity n/a n/a West Northeast 0 0 -9.1 Northwest Remainder of the CMA 0.0 

1	able 3.1: C		ons by ! January			by Dw	elling T	уре		hatatan araba san	behale ee.
	Sing	de	Sen	ni	Row		Apt. &	Other	Total		
Submarket	2012	2011	2012	2011	3012	2011	1112 2012	2012	2012	- HID WALL	os Ciringe
Central	54	20	20	- 4	0	0	120	36	194	60	44
South: Lakeview / Albert Park	1	5	0	0	0	0	36	0	37	5	**
South: Wascana-Univerity	1	0	0	0	0	0	0	0	1	0	n/a
East	47	29	0	2	0	5	122	0	169	36	***
West	7	0	0	0	5	0	0	0	12	0	n/a
Northeast	8	7	2	4	0	0	0	0	10	11	-9.1
Northwest	50	20	2	0	0	0	16	0	68	20	44
Remainder of the CMA	34	36	2	0	0	0	0	0	36	36	0.0
Regina CMA	207	1178	26	16/	- 5	5	294	361	537	168	100

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2012 Apt. & Other Row Freehold and Freehold and Rental Submarket Rental Condominium Condominium Central South: Lakeview / Albert Park South: Wascana-Univerity 0 0 East West Northeast Northwest Remainder of the CMA 

Table 3.3: C	ompletions by		et, by Dw ry - March		e and by I	ntended M	arket	anteniaren er.
		Ro	w			Apt. &	Other	
Submarket	Freeho Condor		Ren	ntal	Freeho		Rental	
	YTD 2012	YTD 2011	0,010,501,65	are billing	YTD 2012	Y710 2011	Najo120120	No Sugar
Central	0	0	0	0	34	36	86	0
South: Lakeview / Albert Park	0	0	0	0	36	0	0	0
South: Wascana-Univerity	0	0	0	0	0	0	0	0
East	0	5	0	0	122	0	0	0
West	5	0	0	0	0	0	0	0
Northeast	0	0	0	0	0	0	0	0
Northwest	0	0	0	0	16	0	0	0
Remainder of the CMA	0	0	0	0	0	0	0	0
Regina CNA	5	5	0	0	208	36	86	. 0

Tal	ble 3.4: Comp		Submark Quarter		ntended N	1arket		and the said and an
Submanket	Freel	nold	Condor	ninium	Ren	tal	Total*	
Submarket	(01/20)2	(a) (a) (b)	(0)(2)(0)(2	্বাঞান:	Q1 2012	Q1 2011	Q1-2012	(01 2011)
Central	56	20	34	36	104	4	194	60
South: Lakeview / Albert Park	1	5	36	0	0	0	37	5
South: Wascana-Univerity	1	0	0	0	0	0	1	0
East	44	29	125	7	0	0	169	36
West	5	0	5	0	2	0	12	0
Northeast	5	7	0	0	5	4	10	11
Northwest	50	20	16	0	2	0	68	20
Remainder of the CMA	36	36	0	0	0	0	36	36
Repna CMA	613	117	215	15	11(3)	9	537	168

Tal	ble 3.5: Comp		Submark ry - March		Intended N	1arket	alian arabin kuning at S		
Cohenadas	Free	hold	Condo	minium	Ren	tal	Tot	Total*	
Submarket	1000 200 V	Y10 2011	Y110 20 52	100.2011	YTD 2012	YIID 2011	YID 2012	Y10 2011	
Central	56	20	34	36	104	4	194	60	
South: Lakeview / Albert Park	1	5	36	0	0	0	37	5	
South: Wascana-Univerity	1	0	0	0	0	0	1	0	
East	44	29	125	7	0	0	169	36	
West	5	0	5	0	2	0	12	0	
Northeast	5	7	0	0	5	4	10	11	
Northwest	50	20	16	0	2	0	68	20	
Remainder of the CMA	36	36	0	0	0	0	36	36	
Regiona CNA	2/8	110	216	43	1/(3		532	168	

Submarket	< \$350				Price Ra	anges							
Submarket	< 6320	Price Ranges											
Submarket	< \$350,000			\$350,000 - \$399,999		\$400,000 - \$449,999		\$450,000 - \$499,999		00 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	(%)		Share (%)	Units	Share (%)	Units	Share (%)			(.,
Central	Market Server			of the same	and the second						35		
Q1 2012	15	30.6	10	20.4	15	30.6	1	2.0	8	16.3	49	395,900	416,565
Q1 2011	2	9.5	5	23.8	2	9.5	5	23.8	7	33.3	21	472,000	472,72
Year-to-date 2012	15	30.6	10	20.4	15	30.6	1	2.0	8	16.3	49	395,900	416,56
Year-to-date 2011	2	9.5	5	23.8	2	9.5	5	23.8	7	33.3	21	472,000	472,72
South: Lakeview / Albert Pa	ark											BORELL .	
Q1 2012	0	0.0	0	0.0	0	0.0	0	0.0	1	100.0	1	-	
QI 2011	0	0.0	0	0.0	0	0.0	2	50.0	2	50.0	4	-	
Year-to-date 2012	0	0.0	0	0.0	0	0.0	0	0.0	1	100.0	1	-	
Year-to-date 2011	0	0.0	0	0.0	0	0.0	2	50.0	2	50.0	4		-
South: Wascana-University	D LA		700									No.	
Q1 2012	1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	- 1	-	
QI 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	
Year-to-date 2012	1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	1		
Year-to-date 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
East-					100		1	-		Section 1		-	
QI 2012	5	11.1	12	26.7	8	17.8	6	13.3	14	31.1	45	439,900	462,17
QI 2011	3	10.3	6	20.7	2	6.9	5	17.2	13	44.8	29	489,900	586,45
Year-to-date 2012	5	11.1	12	26.7	8	17.8	6	13.3	14	31.1	45	439,900	462,170
Year-to-date 2011	3	10.3	6	20.7	2	6.9	5	17.2	13	44.8	29	489,900	586,45
West	10000		Sec. 1		1000			-		-	Sec.		-(1
QI 2012	1	33.3	- 1	33.3	0	0.0	0	0.0	1	33.3	3	-	
Q1 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	-	
Year-to-date 2012	1	33.3	1	33.3	0	0.0	0	0.0	1	33.3	3		
Year-to-date 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	••	
Northeast	Name of Street			-	and the last	and the last	SUB25	Section 1	TAKES.	<b>DESCRIPTION</b>		1	illiano.
QI 2012	4	80.0	1	20.0	0	0.0	0	0.0	0	0.0	5	-	
Q1 2011	4	57.1	3	42.9	0	0.0	0	0.0	0	0.0	7	_	
Year-to-date 2012	4	80.0	1	20.0	0	0.0	0	0.0	0	0.0	5	-	
Year-to-date 2011	4	57.1	3	42.9	0	0.0	0	0.0	0	0.0	7		
Northwest	THE REAL					5.5		5.3		5.0	1	No. of Concession, Name of Street, or other party of the Concession, Name of Street, or other pa	
QI 2012	10	21.3	11	23.4	6	12.8	9	19.1	11	23.4	47	407,035	444,04
Q1 2011	1	7.7	3	23.1	6	46.2	2	15.4	1	7.7	13	413,734	421,09
Year-to-date 2012	10	21.3	11	23.4	6	12.8	9	19.1	11	23.4	47	407.035	444,04
Year-to-date 2011	1	7.7	3	23.1	6	46.2	2	15.4		7.7	13	413,734	421,09
Remainder of the CMA	-	***							CLOSE !	7.17		3.000	121,07
Q1 2012	7	20.6	6	17.6	3	8.8	5	14.7	13	38.2	34	464,500	484,72
Q1 2011	10	34.5	7	24.1	4	13.8	2	6.9	6	20.7	29	372,000	428,777
Year-to-date 2012	7	20.6	6	17.6	3	8.8	5	14.7	13	38.2	34	464,500	484,72
Year-to-date 2011	10	34.5	7	24.1	4	13.8	2	6.9	6	20.7	29	372,000	428,77
Regina CMA	10	37.3	-	27.1	7	13.0	-	0.7	0	20.7	27	372,000	740,77
Q1 2012	43	22.6	42	22.1	33	17.4	21	11.1	51	26.8	190	421,500	446,53
Q1 2012 Q1 2011	20	19.4	24	-	14				-	_		NAME AND ADDRESS OF THE OWNER, THE PARTY OF	
2		-		23.3		13.6	16	15.5	29	28.2	103	419,900	491,70
Year-to-date 2012 Year-to-date 2011	43	19.4	42 24	22.1	33	17.4	16	11.1	51 29	26.8 28.2	190	421,500 419,900	446,533

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2012											
Submarket	Q1 2012	Q1 2011	% Change	YTD 2012	YTD 2011	% Change					
Central	416,565	472,729	-11.9	416,565	472,729	-11.9					
South: Lakeview / Albert Park	-	-	n/a	-	-	n/a					
South: Wascana-Univerity	-	-	n/a	-	••	n/a					
East	462,176	586,451	-21.2	462,176	586,451	-21.2					
West	-		n/a	-	-	n/a					
Northeast	-		n/a	-	-	n/a					
Northwest	444,042	421,092	5.5	444,042	421,092	5.5					
Remainder of the CMA	484,722	428,777	13.0	484,722	428,777	13.0					
Regina CMA	446,533	491,702	19/2	346,533	491,702	-9.2					

Source: CMHC (Market Absorption Survey)

				First Q	uarter 20	12				CONTRACTOR OF THE PARTY OF THE
		Number of Sales	Yr/Yr² (%)	Sales SA <sup>1</sup>	Number of New Listings	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2011	January	215	17.5	340	404	565	60.2	260,133	8.3	272,278
	February	239	-10.5	282	466	517	54.5	272,609	3.4	273,021
	March	316	-9.7	296	569	450	65.8	275,431	9.8	268,113
	April	349	-9.8	295	650	518	56.9	269,061	4.7	272,084
	May	401	10.5	299	766	537	55.7	296,838	17.8	274,443
	June	412	21.2	320	677	497	64.4	285,613	4.0	274,076
	July	330	5.1	318	595	528	60.2	272,548	-3.3	259,187
	August	388	10.2	308	557	516	59.7	280,972	10.6	285,053
	September	371	20.5	342	560	554	61.7	272,295	13.1	288,816
	October	342	24.8	363	477	571	63.6	282,313	9.8	285,398
1	November	311	21.0	364	344	516	70.5	273,243	2.9	283,341
	December	225	21.0	371	236	533	69.6	273,919	8.8	288,901
2012	January	249	15.8	380	431		69.9	284,744	9.5	298,042
	February	298	24.7	349	439	481	72.6	285,374	4.7	287,514
	March	374	18.4	361	630	516	70.0	287,772	4.5	293,532
	April									
	May									
	June									
	July									
	August									
1	September									
	October									
	November									
	December									
	Q1 2011	1770	-3.8		1,439	NAMES AND ADDRESS OF THE OWNER, WHEN PERSON NAMED IN	A Commence of the Commence of	270,284		tion was a state of
	Q1 2012	921	19.6		1,500			286.178	5,9	
	YTO 2011	7//0	-3.8	Fileson a Nation	1,439		T The survey of	270,284	Designation of the last of the	And Marine
	YTD 2012	921	19.6	the second second	1,500		the second second second second	286 178	5.9	Last Manager

 $\ensuremath{\mathsf{MLS}}\xspace$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>1</sup>Source: CREA <sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

Ç.			Т		Economic st Quarter		tors	la meneral estado de la constitución de la constitu	ant for the same and the first decidence of			
		Inte	rest Rates		NHPI,	CPI.	Regina Labour Market					
		P&I Per	Mortage I	Rates (%)	Total, Regina CMA 2007=100	2002	Employment	Unemployment Rate (%) SA	Participation	Average Weekly Earnings (\$)		
		\$100,000	l Yr. Term	5 Yr. Term			SA (,000)		Rate (%) SA			
2011	January	592	3.35	5.19	142.1	120.5	120.7	4.6	72.1	889		
	February	607	3.50	5.44	144.7	120.7	119.5	5.0	71.7	896		
	March	601	3.50	5.34	145.1	121.8	119.0	5.6	71.8	904		
	April	621	3.70	5.69	145.2	121.9	119.4	5.7	72.1	907		
	May	616	3.70	5.59	147.6	123.0	120.6	5.4	72.5	905		
	June	604	3.50	5.39	147.6	122.1	121.6	5.1	72.7	911		
	July	604	3.50	5.39	147.6	122.3	123.1	4.9	73.3	911		
	August	604	3.50	5.39	149.3	122.5	124.2	4.5	73.5	915		
	September	592	3.50	5.19	149.3	123.6	125.3	4.2	73.8	923		
	October	598	3.50	5.29	149.3	123.6	125.4	3.8	73.5	932		
	November	598	3.50	5.29	149.7	123.9	125.4	3.6	73.2	943		
	December	598	3.50	5.29	149.7	123.0	125.1	4.0	73.2	951		
2012	January	598	3.50	5.29	149.7	123.5	125	4.4	73.5	955		
	February	595	3.20	5.24	153.3	123.3	125.2	4.4	73.4	959		
	March	595	3.20	5.24		124.2	125.4	3.9	73.1	955		
	April							333				
	May							***************************************				
	June											
	July											
	August											
	September									/*		
	October											
	November									***		
	December									0. 0.000		

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)
"NHPI" means New Housing Price Index
"CPI" means Consumer Price Index
"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

#### METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumeratial each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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